



Financial Statements and Report of Independent  
Certified Public Accountants

**RONALD MCDONALD HOUSE  
CHARITIES OF SOUTHERN  
CALIFORNIA**

December 31, 2015 (With Comparative Summarized  
Financial Information for December 31, 2014)

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**Report Of Independent Certified Public Accountants****Board of Directors**

Ronald McDonald House Charities of Southern California

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**Report on the financial statements**

We have audited the accompanying consolidated financial statements of Ronald McDonald House Charities of Southern California (a nonprofit organization) and subsidiaries, RMHCSC Holdings LLC and Los Angeles Electing Small Business Trust (collectively known as the "Organization"), which comprise the consolidated statement of financial position as of December 31, 2015, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

**Management's responsibility for the financial statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Ronald McDonald Charities of Southern California and subsidiaries as of December 31, 2015, and the results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The Combining Schedule of Financial Position by Location as of December 31, 2015 and the Combining Schedule of Activities by Location for the year ended December 31, 2015 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

#### Report on 2014 summarized comparative information

We have previously audited the Organization's 2014 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated October 13, 2015. In our opinion, the accompanying summarized comparative information as of and for the year ended December 31, 2014 is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Grant Thornton LLP*

Los Angeles, California  
October 12, 2016

Ronald McDonald House Charities of Southern California

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As of December 31, 2015

(With Comparative Summarized Financial Information as of December 31, 2014)

|   | 2015                     | 2014                     |
|---|--------------------------|--------------------------|
| <b>Assets</b>                                 |                          |                          |
| Cash and cash equivalents                     | \$ 5,634,327             | \$ 5,727,793             |
| Investments (Note 4)                          | 23,879,312               | 23,655,819               |
| Contributions receivable (net) (Note 5)       | 1,524,645                | 775,554                  |
| In-kind and other receivables                 | 1,885,734                | 2,007,185                |
| Prepaid expenses and other assets             | 328,383                  | 247,175                  |
| Land, buildings, and equipment (net) (Note 7) | <u>32,646,616</u>        | <u>30,799,837</u>        |
| <br>Total assets                              | <br><u>\$ 65,899,017</u> | <br><u>\$ 63,213,363</u> |
| <br><b>Liabilities and Net Assets</b>         |                          |                          |
| <b>Liabilities</b>                            |                          |                          |
| Accounts payable and accrued expenses         | \$ 1,650,153             | \$ 1,268,214             |
| Notes payable (Note 13)                       | <u>2,986,025</u>         | <u>3,574,567</u>         |
| <br>Total liabilities                         | <br><u>4,636,178</u>     | <br><u>4,842,781</u>     |
| <br><b>Net assets</b>                         |                          |                          |
| Unrestricted                                  | 45,039,253               | 42,932,992               |
| Temporarily restricted                        | 12,286,166               | 11,522,567               |
| Permanently restricted                        | <u>3,937,420</u>         | <u>3,915,023</u>         |
| <br>Total net assets                          | <br><u>61,262,839</u>    | <br><u>58,370,582</u>    |
| <br>Total liabilities and net assets          | <br><u>\$ 65,899,017</u> | <br><u>\$ 63,213,363</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Ronald McDonald House Charities of Southern California

CONSOLIDATED STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2015

(With Comparative Summarized Financial Information for the Year Ended December 31, 2014)

|   | Unrestricted         | Temporarily Restricted | Permanently Restricted | 2015 Total           | 2014 Total           |
|---|----------------------|------------------------|------------------------|----------------------|----------------------|
| <b>Revenues and Support</b>             |                      |                        |                        |                      |                      |
| Contributions                           | \$ 5,820,170         | \$ 987,134             | \$ 22,397              | \$ 6,829,701         | \$ 6,088,088         |
| Capital campaigns                       | -                    | 4,305,833              | -                      | 4,305,833            | 2,961,256            |
| In-kind contributions                   | 211,420              | 59,171                 | -                      | 270,591              | 237,157              |
| Special event revenues                  | 4,603,907            | 203,129                | -                      | 4,807,036            | 4,970,675            |
| Special event expenses                  | (1,157,369)          | (111,306)              | -                      | (1,268,675)          | (1,264,782)          |
|   | <u>3,446,538</u>     | <u>91,823</u>          | <u>-</u>               | <u>3,538,361</u>     | <u>3,705,893</u>     |
| Realized investment gains, net          | 557,518              | 136,668                | -                      | 694,186              | 810,290              |
| Unrealized investment (losses) gains    | (1,385,486)          | (159,152)              | -                      | (1,544,638)          | (401,439)            |
| Program fees                            | 286,605              | -                      | -                      | 286,605              | 301,812              |
| Rental and other income                 | 568,157              | -                      | -                      | 568,157              | 371,628              |
| Income before release from restrictions | 9,504,922            | 5,421,477              | 22,397                 | 14,948,796           | 14,074,685           |
| <b>Released from restrictions</b>       |                      |                        |                        |                      |                      |
| Operations                              | 4,657,878            | (4,657,878)            | -                      | -                    | -                    |
| Endowments                              | -                    | -                      | -                      | -                    | -                    |
| Total revenues and support              | <u>14,162,800</u>    | <u>763,599</u>         | <u>22,397</u>          | <u>14,948,796</u>    | <u>14,074,685</u>    |
| <b>Expenses</b>                         |                      |                        |                        |                      |                      |
| Programs                                | 8,834,816            | -                      | -                      | 8,834,816            | 7,981,856            |
| Management and general                  | 1,222,749            | -                      | -                      | 1,222,749            | 1,227,058            |
| Fundraising                             | 1,998,974            | -                      | -                      | 1,998,974            | 1,689,258            |
| Total expenses                          | <u>12,056,539</u>    | <u>-</u>               | <u>-</u>               | <u>12,056,539</u>    | <u>10,898,172</u>    |
| Change in net assets                    | 2,106,261            | 763,599                | 22,397                 | 2,892,257            | 3,176,513            |
| Net assets - beginning                  | <u>42,932,992</u>    | <u>11,522,567</u>      | <u>3,915,023</u>       | <u>58,370,582</u>    | <u>55,194,069</u>    |
| Net assets - ending                     | <u>\$ 45,039,253</u> | <u>\$ 12,286,166</u>   | <u>\$ 3,937,420</u>    | <u>\$ 61,262,839</u> | <u>\$ 58,370,582</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Ronald McDonald House Charities of Southern California  
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2015

(With Comparative Summarized Financial Information for the Year Ended December 31, 2014)

|   | Houses       | Camp         | Other Programs | Total Programs | Management and General | Fundraising  | 2015 Total    | 2014 Total    |
|---|--------------|--------------|----------------|----------------|------------------------|--------------|---------------|---------------|
| Salaries and related costs                    |              |              |                |                |                        |              |               |               |
| Salaries                                      | \$ 2,381,736 | \$ 401,967   | \$ -           | \$ 2,783,703   | \$ 684,704             | \$ 988,260   | \$ 4,456,667  | \$ 3,982,908  |
| Employee benefits                             | 280,494      | 58,553       | -              | 339,047        | 45,655                 | 87,224       | 471,926       | 472,516       |
| Payroll taxes                                 | 231,807      | 40,082       | -              | 271,889        | 34,342                 | 75,650       | 381,881       | 344,190       |
| Retirement plan                               | 57,619       | 12,270       | -              | 69,889         | 16,497                 | 23,571       | 109,957       | 89,570        |
| Total salaries and related costs              | 2,951,656    | 512,872      | -              | 3,464,528      | 781,198                | 1,174,705    | 5,420,431     | 4,889,184     |
| Expenses                                      |              |              |                |                |                        |              |               |               |
| HACER scholarships and grants                 | -            | -            | 966,076        | 966,076        | -                      | -            | 966,076       | 650,083       |
| Contributions to RMHC Global                  | -            | -            | 219,163        | 219,163        | -                      | -            | 219,163       | 205,482       |
| Activities and fees                           | 71,165       | 47,067       | 14,146         | 132,378        | -                      | 1,135        | 133,513       | 123,989       |
| Guest hotel costs                             | 108,900      | -            | -              | 108,900        | -                      | -            | 108,900       | 184,854       |
| Guest services                                | 4,517        | 172,155      | -              | 176,672        | 300                    | -            | 176,972       | 156,059       |
| Insurance                                     | 139,771      | 66,281       | -              | 206,052        | 15,881                 | 26,982       | 248,915       | 265,130       |
| Utilities                                     | 265,813      | 53,195       | -              | 319,008        | 24,586                 | 41,773       | 385,367       | 378,034       |
| Repairs and maintenance                       | 160,586      | 39,111       | 3              | 199,700        | 15,391                 | 26,150       | 241,241       | 221,187       |
| Rent  | 120,704      | 73           | -              | 120,777        | 9,308                  | 15,816       | 145,901       | 171,503       |
| Supplies                                      | 73,409       | 3,784        | 5,767          | 82,960         | 5,949                  | 10,108       | 99,017        | 95,655        |
| Outside services                              | 51,194       | 30,076       | -              | 81,270         | -                      | 257,090      | 338,360       | 273,955       |
| Food and catering                             | 44,773       | 650          | -              | 45,423         | 7,596                  | 12,848       | 65,867        | 60,576        |
| Cleaning, gardening and housekeeping          | 100,693      | 45,297       | 274            | 146,264        | -                      | -            | 146,264       | 135,959       |
| Automobile costs                              | 44,495       | 12,847       | 1,141          | 58,483         | 4,473                  | 1,713        | 64,669        | 70,258        |
| Printing                                      | 56,815       | 5,796        | 552            | 63,163         | 385                    | 19,800       | 83,348        | 65,616        |
| Advertising and promotion                     | 23,625       | 1,200        | -              | 24,825         | 4,375                  | 7,585        | 36,785        | 25,801        |
| Canister costs                                | -            | -            | -              | -              | -                      | 224,818      | 224,818       | 218,004       |
| Professional fees                             | 352,835      | 228,879      | -              | 581,714        | 75,318                 | 2,053        | 659,085       | 554,350       |
| Equipment                                     | 94,020       | 175,028      | 1,535          | 270,583        | 700                    | -            | 271,283       | 98,038        |
| Telephone                                     | 88,385       | 12,298       | 660            | 101,343        | 7,760                  | 13,184       | 122,287       | 116,604       |
| Postage                                       | 24,296       | 3,013        | 526            | 27,835         | 2,105                  | 12,333       | 42,273        | 53,798        |
| Employee development                          | 29,134       | 10,734       | 46             | 39,914         | 17,356                 | 80           | 57,350        | 46,603        |
| Conferences and meetings                      | 49,935       | 7,540        | 1,000          | 58,475         | 208                    | 3            | 58,686        | 31,481        |
| Temporary labor                               | 34,684       | -            | -              | 34,684         | 30,955                 | 8,790        | 74,429        | 150,272       |
| Property taxes                                | 13,752       | -            | -              | 13,752         | -                      | -            | 13,752        | 13,982        |
| Tax related charges and expenses              | -            | -            | -              | -              | 1,025                  | -            | 1,025         | 1,158         |
| Bank charges                                  | 6,865        | 537          | 1,111          | 8,513          | 32,021                 | 4,132        | 44,666        | 30,347        |
| Interest expense                              | -            | -            | -              | -              | 87,602                 | -            | 87,602        | 106,629       |
| Other expenses                                | 47,425       | 5,451        | 969            | 53,845         | 11,224                 | 22,331       | 87,400        | 84,650        |
| Expenses before depreciation and income taxes |              |              |                |                |                        |              |               |               |
| Depreciation                                  | 4,959,447    | 1,433,884    | 1,212,969      | 7,606,300      | 1,135,716              | 1,883,429    | 10,625,445    | 9,479,241     |
| Trust's income taxes                          | 846,249      | 382,105      | 162            | 1,228,516      | 51,033                 | 115,545      | 1,395,094     | 1,379,931     |
| Total expenditures                            | \$ 5,805,696 | \$ 1,815,989 | \$ 1,213,131   | \$ 8,834,816   | \$ 1,222,749           | \$ 1,998,974 | \$ 12,056,539 | \$ 10,898,172 |

The accompanying notes are an integral part of these consolidated financial statements.

Ronald McDonald House Charities of Southern California

CONSOLIDATED STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2015

(With Comparative Summarized Financial Information for the Year Ended December 31, 2014)

|  | 2015                | 2014                |
|--|---------------------|---------------------|
| <b>Cash flows from operating activities</b>  |                     |                     |
| Change in net assets   | \$ 2,892,257        | \$ 3,176,513        |
| Adjustments to reconcile changes in net assets to net cash (used in) provided by operations: |                     |                     |
| Depreciation   | 1,395,094           | 1,379,931           |
| Contributions restricted for long-term and capital projects                                  | (4,328,770)         | (3,107,856)         |
| Net realized and unrealized investment gains   | 1,075,452           | (325,851)           |
| Unrealized gain on interest of land trust  | (225,000)           | (83,000)            |
| Loss on disposition of assets  | 31,961              | 3,226               |
| In-kind contributions of property and equipment  | -                   | (7,114)             |
| Increase (decrease) in cash resulting from changes in:                                       |                     |                     |
| Contributions receivable   | (1,257,148)         | (26,272)            |
| In-kind and other receivables  | 121,451             | (5,317)             |
| Prepaid expenses and other assets  | (81,208)            | (48,020)            |
| Accounts payable and accrued expenses  | <u>236,994</u>      | <u>48,827</u>       |
| Net cash (used in) provided by operating activities  | <u>(138,917)</u>    | <u>1,005,067</u>    |
| <b>Cash flows from investing activities</b>  |                     |                     |
| Purchases of investments   | (10,715,396)        | (9,302,131)         |
| Proceeds from sales and maturities of investments  | 9,641,451           | 7,689,266           |
| Purchases of property and equipment  | <u>(3,128,889)</u>  | <u>(2,459,805)</u>  |
| Net cash used in investing activities  | <u>(4,202,834)</u>  | <u>(4,072,670)</u>  |
| <b>Cash flows from financing activities</b>  |                     |                     |
| Contributions collected for long-term and capital purposes                                   | 4,836,827           | 3,194,722           |
| Payments on long-term borrowings   | <u>(588,542)</u>    | <u>(568,040)</u>    |
| Net cash provided by financing activities  | <u>4,248,285</u>    | <u>2,626,682</u>    |
| <b>Net change in cash and cash equivalents</b>   | <u>(93,466)</u>     | <u>(440,921)</u>    |
| <b>Cash and cash equivalents - beginning of year</b>   | <u>5,727,793</u>    | <u>6,168,714</u>    |
| <b>Cash and cash equivalents - end of year</b>   | <u>\$ 5,634,327</u> | <u>\$ 5,727,793</u> |
| <b>Supplemental cash flow information:</b>   |                     |                     |
| Interest payments  | <u>\$ 87,602</u>    | <u>\$ 106,629</u>   |
| Income taxes paid  | <u>\$ 36,000</u>    | <u>\$ 39,000</u>    |
| In-kind contributions of goods and services  | <u>\$ 270,591</u>   | <u>\$ 237,157</u>   |
| <b>Investing and financing activities not affecting cash</b>                                 |                     |                     |
| Purchase of property and equipment by assuming short term liabilities                        | <u>\$ 374,353</u>   | <u>\$ 232,231</u>   |

The accompanying notes are an integral part of these consolidated financial statements.

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2015

NOTE 1 – DESCRIPTION OF THE ORGANIZATION

Ronald McDonald House Charities of Southern California (“RMHCSC” or the “Organization”) is a not-for-profit corporation organized in California in 1977. The Organization’s mission is to provide comfort, care, and support to children and families in Southern California. The Organization owns and/or operates houses for this purpose in Los Angeles, Orange, Loma Linda, Pasadena, Bakersfield and Long Beach, California. It also operates Camp Ronald McDonald for Good Times (the “Camp”), as well as grant and scholarship programs.

The Organization has controlling interests in Los Angeles Electing Small Business Trust (“LA ESBT”) and RMHCSC Holdings LLC. Both LA ESBT and RMHCSC Holdings LLC hold interest in real property located primarily in the Los Angeles area. The interest was received as part of a bequest from a donor to support RMHCSC’s capital campaign. Every year, both entities also receive rental income and all the income is given to RMHCSC as contributions. As RMHCSC has a controlling interest in both entities, RMHCSC consolidated the two entities into RMHCSC’s financial statements.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Presentation**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“US GAAP”). All intercompany transactions have been eliminated.

**Net Assets**

The Organization reports information regarding its consolidated financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Unrestricted net assets are not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by actions of the Board of Directors (the “Board”).

Temporarily restricted net assets consist of contributions with donor-imposed restrictions requiring that the donations be used for a specified location, a specified purpose, or during a future specified period of time. To the extent contributions for each location’s operations exceed operating costs, current restricted revenues are added to temporarily restricted net assets. To the extent the location’s operating costs exceed current year contributions, prior temporarily restricted revenues are released from restriction and used to support current operations.

Permanently restricted net assets consist of contributions that must be held in perpetuity, based on restrictions imposed by donors. The earnings on these invested assets may be used in support of operations.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES - Continued

**Summarized Information**

The financial statements include certain prior year summarized comparative information in total but not by net asset category. Such information does not include sufficient detail to constitute a presentation in conformity with US GAAP. Accordingly, such information is included for informational purposes only and should be read in conjunction with the Organization's financial statements for the year ended December 31, 2014 from which the summarized information was derived.

**Cash and Cash Equivalents**

Short-term investments with an original maturity of three months or less at the time of purchase are considered to be cash equivalents. Short-term investments with an original maturity greater than three months are included in investments. Cash and cash equivalents are reported at cost, which approximates market value. The Organization maintains cash in various financial institutions that periodically, and as of year-end, exceeds federally insured limits of \$250,000. The amount in excess of federally insured limits is \$5,124,920 and \$5,515,680 as of December 31, 2015 and 2014, respectively. Management does not consider this concentration to be a significant credit risk.

**Investments**

Investments consist of money market, fixed income, different types of equity fund investments, and managed futures restricted by donors or designated by the Board for long-term investment. Under the provisions of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") No. 958-320, *Investments – Debt and Equity Securities*, investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair value in the consolidated statement of financial position. Net appreciation (depreciation) in the fair value of investments, which consists of both the realized gains or losses and the unrealized appreciation (depreciation) of those investments, is reported in the consolidated statement of activities.

Investments which are not publicly traded consist primarily of money market funds and are recorded at fair value using the net asset value ("NAV"). The Organization uses the NAV to determine the fair value of the underlying investments which (a) do not have a readily determinable fair value, and (b) prepare their financial statements consistent with the measurement principles of an investment company or have attributes of an investment company. Depending on the underlying asset, the NAV is determined by the underlying fund manager through national exchange price for securities with a readily determinable value or valuations and estimates. The financial statements of those investments are audited annually (typically June 30 or December 31) by independent auditors.

Investment return on restricted assets is reported as an increase in unrestricted net assets if the asset restriction expires in the reporting period in which the income is recognized. All other restricted investment return is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction.

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES - Continued

**Investments - Continued**

Interest income and dividend income are accrued as earned. Investment activities and results on the consolidated financial statements include investment advisory and management fees. All security transactions are recorded on a trade date basis.

**Donated Services and Noncash Gifts**

Many individuals have donated time and services to advance the Organization's programs and objectives. In some instances, the value of these services has not been recorded in the consolidated financial statements because they do not meet the requirements for recognition under US GAAP. Many other donated goods and products used in programs were received but are not recorded in the consolidated financial statements because there is no objective basis for measuring their values. See Note 14 for the listing of in-kind goods and services that satisfied the revenue recognition and valuation requirements. These items are recorded as income, as well as expenses in the appropriate expense category.

**Land, Buildings, and Equipment**

Land, buildings and equipment are presented at cost or donated value and are being depreciated on the straight-line method over the useful lives of 3-5 years for vehicles, 3-15 years for fixtures and equipment, and 15-30 years for buildings and improvements. The Organization's policy is to capitalize all asset improvements in excess of \$1,000 that extend the useful life or increase the utility of the property.

**Accounting for the Impairment of Long-Lived Assets and Disposal of Long-Lived Assets**

The Organization reviews property and equipment for impairment whenever events or changes in circumstances indicate that the carrying value of the property and equipment may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the asset to future net cash flows, undiscounted and without interest, expected to be generated by the asset. If assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the fair value of the asset. During the years ended December 31, 2015 and 2014, there were no events or changes in circumstances indicating that the carrying amount of the property and equipment may not be recoverable.

**Revenue and Expense Recognition**

Contributions, including unconditional promises to give, are recognized as revenue in the period received and are reported as increases in the appropriate class of net assets. Contributions where donor restrictions are met within the same fiscal year as the contribution is received are included in unrestricted net assets. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received after one year are discounted at an appropriate discount rate. An allowance for uncollectible contributions is estimated based upon such factors as prior collection history, type of contribution and nature of fundraising activity. Expenses are recognized when incurred.

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES - Continued

**Functional Expense Reporting**

The costs of providing program and supporting services have been summarized on a functional basis in the accompanying consolidated statement of activities and detailed in the consolidated statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on management's estimates.

**Advertising Expenses**

Advertising costs are expensed as incurred. During 2015 and 2014, advertising costs were approximately \$36,785, and \$25,800, respectively, and are reported as advertising and promotional expenses on the consolidated statement of functional expense.

**Income Taxes**

The Organization has been recognized by the Internal Revenue Service as an organization that is exempt from income taxation under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. It is however subject to tax on net unrelated business income. In accordance with FASB ASC No. 740, *Uncertainty in Income Taxes*, the Organization recognizes the impact of tax positions in the consolidated financial statements if that position is more likely than not to be sustained on audit, based on the technical merits of the position. The Organization has evaluated its tax positions for the open tax years of 2011 through 2015 for federal tax purposes and 2010 through 2015 for California tax purposes. As of December 31, 2015, the Organization has determined that there are no other material uncertain tax positions that require recognition or disclosure in the consolidated financial statements or which may have an effect on its tax exempt status nor is material change to uncertain tax positions anticipated during 12 months following December 31, 2015.

The Organization, on behalf of the Los Angeles House (“House”), is the sole trustee of an electing small business trust (“ESBT”) that qualifies as a California S Corporation stockholder, but is treated as a separate trust for tax purposes (see Note 9).

**Use of Estimates**

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. While management believes that these estimates are adequate as of December 31, 2015 and 2014, it is possible that actual results could differ from those estimates.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 3 – SIGNIFICANT ACCOUNTING PRONOUNCEMENTS

In May 2015, the FASB issued ASU 2015-07, *Disclosure for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)*. The guidance specifically clarifies how investments valued using the net asset value (NAV) practical expedient within the fair value hierarchy should be classified. The ASU was issued in order to address diversity in practice. The amended standard's key provision exempts investments measured using the NAV practical expedient from categorization within the fair value hierarchy and related disclosures. The new guidance is effective for the Organization for the year ending December 31, 2017, with early adoption permitted.

NOTE 4 – INVESTMENTS

RMHCSC accounts for its investments at fair value. ASC 820, *Fair Value Measurements*, defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The standard provides a consistent definition of fair value which focuses on an exit price between market participants. The standard also prioritizes, within the measurement of fair value, the use of market-based information over entity specific information and establishes a three-level hierarchy for fair value measurements based on the transparency of information used in the valuation of an asset or liability as of the measurement date.

The three levels of fair value hierarchy are described below:

- Level 1      Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities that RMHCSC has the ability to access at the measurement date. These investments include cash and cash equivalents and short term investments.
- Level 2      Valuations based on inputs, including broker quotes, in markets that are not active or for which all significant inputs are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. These investments include money market funds.
- Level 3      Valuations based on inputs that are both significant to the fair value measurement and unobservable, as they trade infrequently and therefore have little or no price transparency. These inputs into the determination of fair value require significant management judgment or estimation and these investments typically are privately held investments and partnership interests.

The determination of where an asset or liability falls in the hierarchy requires significant judgment. The Organization evaluates its hierarchy disclosures each reporting period and, based on various factors, it is possible that an asset or liability may be classified differently from period to period. However, the Organization expects that changes in classifications between different levels will be rare.

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 4 – INVESTMENTS – Continued

The Organization holds marketable debt and equity securities that are intended to provide resources to be used for programs and operations. A portion of these investments are permanently restricted by donor stipulation, and the remainder is a combination of temporarily restricted and unrestricted amounts.

The fair values of investments that are measured on a recurring basis are listed below:

| Asset Class                                  | December 31, 2015    |                   |                     |                      | 2014                 |
|--|----------------------|-------------------|---------------------|----------------------|----------------------|
|  | Level 1              | Level 2           | Level 3             | Total                | Total                |
| <b>Mutual funds / exchange traded funds:</b> |                      |                   |                     |                      |                      |
| Equity - large cap domestic (a)              | \$ 224,466           | \$ -              | \$ -                | \$ 224,466           | \$ 209,762           |
| Equity - international (b)                   | 2,408,659            | -                 | -                   | 2,408,659            | 2,052,052            |
| Equity - emerging markets (c)                | 327,212              | 10                | -                   | 327,222              | 320,584              |
| Equity - global (d)                          | 2,630,494            | -                 | -                   | 2,630,494            | 2,309,181            |
| Fixed income - domestic (e)                  | 4,876,934            | -                 | -                   | 4,876,934            | 5,554,276            |
| Fixed income - global (f)                    | 2,043,427            | -                 | -                   | 2,043,427            | 2,231,110            |
| Absolute return (g)                          | 1,738,048            | -                 | 3,703,502           | 5,441,550            | 4,492,388            |
| Cash and cash equivalents                    | 117,929              | 32,118            | -                   | 150,047              | 113,160              |
| <b>Separately managed accounts:</b>          |                      |                   |                     |                      |                      |
| Equity - large cap domestic (h)              | 2,900,632            | 37,086            | -                   | 2,937,718            | 2,684,785            |
| Equity - small-mid cap domestic (i)          | 220,072              | 10,562            | -                   | 230,634              | 205,562              |
| Money market funds:                          | -                    | 778,161           | -                   | 778,161              | 1,877,959            |
|  | <u>17,487,873</u>    | <u>857,937</u>    | <u>3,703,502</u>    | <u>22,049,312</u>    | <u>22,050,819</u>    |
| <b>Interest in land trust</b>                |                      |                   |                     |                      |                      |
|  | -                    | -                 | 1,200,000           | 1,200,000            | 1,068,000            |
| <b>Interest in limited liability company</b> |                      |                   |                     |                      |                      |
|  | -                    | -                 | 630,000             | 630,000              | 537,000              |
|  | -                    | -                 | 1,830,000           | 1,830,000            | 1,605,000            |
|  | <u>\$ 17,487,873</u> | <u>\$ 857,937</u> | <u>\$ 5,533,502</u> | <u>\$ 23,879,312</u> | <u>\$ 23,655,819</u> |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 4 – INVESTMENTS – Continued

The Organization's policy is to recognize transfers in and out of Level 1, 2, and 3 as of the end of the year or change in circumstances that caused the transfer. There has been no transfer from the Level 1 and Level 2 assets to Level 3 during 2015 and 2014.

- (a) Equity – large cap domestic - Comprised of mutual funds investing primarily in common stocks of U.S. companies with market capitalizations similar to companies in the Russell 3000 Index. The funds may invest up to 35% of assets in common stocks of non-U.S. companies with similar market capitalizations.
- (b) Equity – international - Comprised of mutual funds investing no less than 65% of assets in equity securities of non-U.S. companies with market capitalizations generally in excess of \$1 billion. While generally limited in their use, the funds may invest in derivative securities.
- (c) Equity – emerging markets - Comprised of a mutual fund investing in equity securities of non-U.S. companies, generally located in developing economies with market capitalizations generally in excess of \$1 billion. While generally limited in their use, the fund may invest in fixed income instruments as well as derivative securities.
- (d) Equity – global - Comprised of a mutual fund investing in the following security types issued by both U.S. and non-U.S. companies of various market capitalizations: primarily common stocks; secondarily fixed income securities (including sovereign debt, convertible bonds, and high yield), options, preferred stock and asset-backed securities.
- (e) Fixed income– domestic - Comprised of mutual funds investing in fixed income instruments of varying maturities issued primarily by U.S. public or private-sector entities and secondarily by non-U.S. entities. Fixed income instruments include investment grade bonds and high yield securities but may also be represented by derivatives including forwards, options, futures, swaps and asset-backed securities. Securities of varying maturities are permitted as well as those denominated in currencies other than the U.S. dollar.
- (f) Fixed income – global - Comprised of a mutual fund investing primarily in fixed income instruments issued by U.S. and non-U.S. governments and government agencies. Fixed income instruments may also include those issued by corporations and may be represented by derivatives, high yield and convertible debt, commercial paper and certificates of deposit.
- (g) Absolute return - Comprised of mutual funds investing in equity and debt securities issued by U.S. public or private-sector entities, including corporations, governments and government agencies, as well as non-U.S. entities. Long and short positions may also be taken in the following types of foreign and domestically issued securities: common and preferred stocks, exchange traded funds, other mutual funds, U.S. Treasury inflation-protect securities, derivatives and commodities.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 4 – INVESTMENTS – Continued

In addition to Mutual Fund Exposure, Hedge Fund Strategies, generally structured as limited partnerships or investment companies, are allowed to operate with greater flexibility than most traditional investment managers and their compensation usually includes substantial performance incentives. Investments in Hedge Funds may include investments in the following: common and preferred stocks, options, warrants, convertible securities, foreign securities, foreign currencies, commodities, commodity futures, financial futures, derivatives, mortgage-backed and mortgage-related securities, real estate, bonds (both investment-grade and non-investment-grade, including high-yield debt, distressed or other securities) and other assets. Strategies may utilize short selling and leverage.

- (h) Separately Managed - Equity – large cap domestic - Comprised primarily of common stocks of U.S. companies with market capitalizations similar to companies in the Russell 1000 Index.
- (i) Separately Managed - Equity – small-mid cap domestic - Comprised primarily of common stocks of U.S. companies with market capitalizations similar to companies in the Russell 2500 Index.

The Organization's valuation methodologies used for mutual fund assets, money market funds, and separately managed funds measured at fair value are based on NAV of shares held by the Organization at year end. There have been no changes in the methodologies used at December 31, 2015 and 2014. The preceding method described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The Organization's valuation methodologies used for alternative investments, which consist of funds that utilize a variety of absolute return strategies are based on the NAV of shares held by the Organization at year-end. Fair-value is determined by the respective investment manager that holds the alternative investments based on valuation procedures adopted by the respective company. Based on their valuation, the fair value of the alternative investments was estimated to be \$3,703,502, and \$1,564,726 at December 31, 2015 and 2014, respectively.

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 4 – INVESTMENTS – Continued

The 2015 and 2014 activity in alternative investments was as follows:

|                                      | 2015                       | 2014                       |
|--------------------------------------|----------------------------|----------------------------|
| Balance at the beginning of the year | \$ 1,564,726               | \$ 900,167                 |
| Realized gains (losses)              | -                          | -                          |
| Investment income, net               | 106,722                    | 35,176                     |
| Unrealized gains (losses)            | (314,640)                  | 12,850                     |
| Additions (withdrawals)              | 2,346,694                  | 616,533                    |
| Balance at the end of the year       | <u><u>\$ 3,703,502</u></u> | <u><u>\$ 1,564,726</u></u> |

The Los Angeles House has a beneficial interest in a land trust that holds real property located primarily in the Los Angeles area. This interest was received as a bequest from a donor to the Los Angeles House's capital campaign. Valuations of the trust properties are based on real estate comparables as of year end, obtained from an independent real estate professional. These comparables were used to value the investment using the sales comparable appraisal method. The sales comparable method is a method that uses the average dollar per square foot of comparables sold to value the investment. Using these comparables, the fair market value of the interest in the land trust was estimated to be \$1,200,000 and \$1,068,000 at December 31, 2015 and 2014, respectively.

The Los Angeles House is the sole member of a California limited liability company ("LLC") that is a general partner in a company that holds real property located primarily in the Los Angeles area. This interest was received as a bequest from a donor to the Los Angeles house's capital campaign. Valuations of the LLC's properties are based on real estate comparables as of year end, obtained from an independent real estate professional. These comparables were used to value the investment using the capitalization method. The capitalization method is a method that capitalizes an income stream into a value indication by converting a series of future periodic installments of net income into present value. The present value of the income stream is calculated using an overall capitalization rate, which is the capitalization rate plus a recapture (or sinking fund) rate. At December 31, 2015, the capitalization rate is 7.83% and sinking fund rate is 1.7%, resulting in an Overall Rate (OAR) of 27.13%. Using these comparables and rates, the fair market value of the interest in the land trust was estimated to be \$630,000 at December 31, 2015. At December 31, 2014, the capitalization rate is 6.58% and sinking fund rate is 15.8%, resulting in an Overall Rate (OAR) of 22.38%. Using these comparables and rates, the fair market value of the interest in the land trust was estimated to be \$630,000 and \$537,000 at December 31, 2015 and 2014, respectively.

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 4 – INVESTMENTS - Continued

The 2015 and 2014 activity in the land trust was as follows:

|                                       | 2015                | 2014                |
|---------------------------------------|---------------------|---------------------|
| Balance at the beginning of the year  | \$ 1,068,000        | \$ 964,000          |
| Adjustment to fair value              | 132,000             | 104,000             |
| <b>Balance at the end of the year</b> | <b>\$ 1,200,000</b> | <b>\$ 1,068,000</b> |

The 2015 and 2014 activity in the limited liability company was as follows:

|                                       | 2015              | 2014              |
|---------------------------------------|-------------------|-------------------|
| Balance at the beginning of the year  | \$ 537,000        | \$ 558,000        |
| Adjustment to fair value              | 93,000            | (21,000)          |
| <b>Balance at the end of the year</b> | <b>\$ 630,000</b> | <b>\$ 537,000</b> |

Investment income (losses) and expenses consisted of the following for the years ended December 31, 2015 and 2014:

|  | 2015                | 2014              |
|--|---------------------|-------------------|
| Interest and dividend income                                 | \$ 527,654          | \$ 481,820        |
| Gain on sales of investments                                 | 302,087             | 450,067           |
| Investment broker fees                                       | (135,555)           | (121,597)         |
| Unrealized (losses) on investments                           | (1,769,638)         | (484,840)         |
| Unrealized gains on land trust and limited liability company | 225,000             | 83,401            |
| <b>Total realized and unrealized investment gains, net</b>   | <b>\$ (850,452)</b> | <b>\$ 408,851</b> |

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 4 – INVESTMENTS - Continued

The following tables present the category, fair value, redemption frequency, and redemption notice period for the investments, the fair values of which are estimated using the NAV per share as of December 31, 2015 and 2014:

|                                       | December 31, 2015   |                      |                          |
|---------------------------------------|---------------------|----------------------|--------------------------|
|                                       | Fair value          | Redemption frequency | Redemption notice period |
| Mutual funds / exchange traded funds: |                     |                      |                          |
| Absolute return                       | <u>\$ 3,703,502</u> | Daily                | Daily                    |
| Money market funds                    | <u>\$ 778,161</u>   | Daily                | Daily                    |
|                                       | December 31, 2014   |                      |                          |
|                                       | Fair value          | Redemption frequency | Redemption notice period |
| Mutual funds / exchange traded funds: |                     |                      |                          |
| Absolute return                       | <u>\$ 1,564,726</u> | Daily                | Daily                    |
| Money market funds                    | <u>\$ 1,877,959</u> | Daily                | Daily                    |

The Level 3 investments are not redeemable until they are sold.

NOTE 5 – CONTRIBUTIONS RECEIVABLE

Contributions receivable as of December 31, 2015 and 2014 consist of the following amounts:

|  | 2015                | 2014              |
|--|---------------------|-------------------|
| Contributions due to Bakersfield House                             | \$ 5,000            | \$ 8,000          |
| Capital campaign contributions due to Camp                         | 340,083             | 516,500           |
| Capital campaign contributions due to Long Beach House             | 91,095              | 185,199           |
| Capital campaign contributions due to Loma Linda House             | 403,715             | 107,562           |
| Capital campaign contributions due to Community Grants Board       | 750,000             | -                 |
| Contributions receivable before adjustment to fair value           | 1,589,893           | 817,261           |
| Less: adjustments to record contributions receivable at fair value |                     |                   |
| Discount to present value  | (21,868)            | (15,467)          |
| Allowance for uncollectible pledges                                | (43,380)            | (26,240)          |
| Total contributions receivable, net                                | <u>\$ 1,524,645</u> | <u>\$ 775,554</u> |

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 5 – CONTRIBUTIONS RECEIVABLE – Continued

Contributions receivable are expected to be realized in the following periods:

|                           |                           |
|---------------------------|---------------------------|
| Due in one year or less   | \$ 752,567                |
| Due in more than one year | 837,326                   |
|                           | <hr/> <u>\$ 1,589,893</u> |

Unconditional promises to give are included in the consolidated financial statements as contributions receivable and revenue of the appropriate net asset category. Promises to give are recorded after discounting, at a rate of 2.00%, to the present value of the future cash flows. Unconditional promises to give received during the year ended December 31, 2015 have been discounted at credit-adjusted rates in accordance with ASC 820.

The Organization has established an allowance for uncollectible pledges to further adjust pledges receivable to fair value. Management records a 75% allowance for pledges that have not been collected for three years.

NOTE 6 – CAPITAL CAMPAIGNS

The Long Beach House began a capital campaign in 2007 to raise funds for construction of facilities. The campaign has raised approximately \$6.5 million. The balance of pledges receivable at December 31, 2015 of approximately \$91,095 is scheduled to be received between 2016 and 2022.

Camp Ronald McDonald for Good Times began a capital campaign in 2005 to raise funds for the renovation of existing facilities, as well as the construction of additional facilities. As of December 31, 2015, the campaign has raised approximately \$7.7 million. The balance of pledges receivable at December 31, 2015 of approximately \$340,083 is scheduled to be received in 2016 and 2017.

Loma Linda House began a capital campaign in 2013 to raise funds for the renovation of existing facilities. As of December 31, 2015, the campaign has raised approximately \$3 million. The balance of pledges receivable at December 31, 2015 of approximately \$403,715 is scheduled to be received in between 2016 and 2023.

Over the years, the McDonald's Operators' Association of Southern California has contributed to the Organization's capital campaigns. As of December 2015, \$750,000 was recorded as a pledge receivable for future capital campaigns to be allocated as directed by the RMHCSC Board of Directors.

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 7 – LAND, BUILDINGS, AND EQUIPMENT

Land, buildings, and equipment was comprised of the following at December 31, 2015 and 2014:

|                                   | 2015                        | 2014                        |
|-----------------------------------|-----------------------------|-----------------------------|
| Construction projects in progress | \$ 1,969,770                | \$ 3,130,716                |
| Land                              | 5,205,554                   | 5,205,554                   |
| Buildings and improvements        | 37,806,024                  | 33,718,553                  |
| Furniture and fixtures            | 4,602,636                   | 4,310,516                   |
| Transportation equipment          | 191,063                     | 191,063                     |
| Less: accumulated depreciation    | <u>(17,128,431)</u>         | <u>(15,756,565)</u>         |
|                                   | <u><u>\$ 32,646,616</u></u> | <u><u>\$ 30,799,837</u></u> |

Depreciation expense for the years ended December 31, 2015 and 2014 was \$1,395,094 and \$1,379,931, respectively.

NOTE 8 – COMMITMENTS AND CONTINGENCIES

**Leases**

The Organization leases property from Bakersfield Memorial Hospital for its Bakersfield House rent-free. The original lease was for a five-year term which ended in December 2013 with options to renew thereafter annually. The lease was renewed in 2014. The fair market value of the rent was \$10,442 and \$8,716 for the years ended December 31, 2015 and 2014, respectively, and is included in in-kind contributions.

The Organization exercised its option to renew the lease from Loma Linda University. The option extends the lease for a five-year term which expires in May 2015, with an option to renew for an additional five year term. The annual lease payment is \$1 per year. The fair market value of the rent was \$16,712 for the years ended December 31, 2015 and 2014, and is included in in-kind contributions. The in-kind rent receivable was \$52,288 and \$9,829 at December 31, 2015 and 2014, respectively, and is recorded in in-kind and other receivables.

The Organization leases property from Memorial Health Services for its Long Beach House. The lease is for a 35-year term, which expires in May 2045, with options to renew for three additional five year terms. The annual lease payment is \$1 per year. The annual fair market value of the rent was \$40,658 for years ended December 31, 2015 and 2014, and was included as in-kind contributions. The in-kind rent receivable was \$1,196,033 and \$1,236,691 at December 31, 2015 and 2014, respectively, and is recorded in in-kind and other receivables.

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 8 – COMMITMENTS AND CONTINGENCIES – Continued

In June 2012, Tom Bell Chevrolet loaned a 2012 Chevrolet Equinox, and a 2012 Chevrolet Silverado for a period of five years to the Organization at no charge to be used for RMHCSC business purposes. The fair market value of the rent was \$9,574 and \$9,574 for the years ended December 31, 2015 and 2014, respectively, and is included in in-kind contributions. The in-kind lease receivable was \$14,115 and \$23,689 at December 31, 2015 and 2014, respectively, and is recorded in in-kind and other receivables.

The Organization is obligated under non-cancellable operating leases for various equipment and vehicle leases. The leases expire between 2016 and 2019. Future minimum obligations are due as follows:

|             | <u>Operating Leases</u> |
|-------------|-------------------------|
| Due in 2016 | \$ 22,790               |
| Due in 2017 | 20,452                  |
| Due in 2018 | 17,695                  |
| Due in 2019 | 8,639                   |
|             | <u>\$ 69,576</u>        |

NOTE 9 – PROVISION FOR INCOME TAXES

The income tax provisions for the ESBT for the year ended December 31, 2015 were \$25,000 and \$11,000 for federal and state, respectively. For the year ended December 31, 2014, income tax provisions were \$33,500 and \$5,500 for federal and state, respectively.

NOTE 10 – RETIREMENT PLAN

The Organization has adopted a qualified salary deferral 401(k) plan that covers substantially all employees who have met certain service requirements. The Organization may elect to match the employee contributions to the plan. The voluntary employee contributions are limited to a percentage of compensation of qualified participants. The Organization elected to make matching contributions of \$109,957 and \$89,570 in 2015 and 2014, respectively.

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 11 – NET ASSETS

TEMPORARILY RESTRICTED NET ASSETS

At December 31, 2015 and 2014 temporarily restricted net assets are available for the following purposes:

|   | 2015                 | 2014                 |
|---|----------------------|----------------------|
| Bakersfield operations                    | \$ 755,087           | \$ 741,799           |
| Los Angeles operations                    | 100,000              | -                    |
| Camp operations                           | 6,994                | 31,368               |
| Camp capital                              | 350,000              | 3,064,741            |
| Orange County operations                  | 960,749              | 988,790              |
| Loma Linda operations                     | 1,010,993            | 1,330,689            |
| Loma Linda capital                        | 2,955,824            | 509,771              |
| Pasadena operations                       | 1,501,433            | 815,471              |
| Pasadena emergency fund                   | 27,221               | 27,221               |
| Long Beach operations                     | 1,290,502            | 1,280,186            |
| Central Office – Couples Against Leukemia | 531,493              | 499,865              |
| Central Office – Capital                  | 21,239               | 91,280               |
| Grants Board – Operations                 | 1,409,633            | 1,416,299            |
| Grants Board – HACER                      | 529,858              | 630,926              |
| Grants Board – ASIA                       | 87,725               | 85,050               |
| Grants Board – Future Achievers           | 23,518               | 9,111                |
| Grants Board capital                      | 723897               | -                    |
| Total temporarily restricted net assets   | <u>\$ 12,286,166</u> | <u>\$ 11,522,567</u> |

PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets at December 31, 2015 and 2014 are held in perpetuity for the various locations:

|   | 2015                | 2014                |
|---|---------------------|---------------------|
| Los Angeles House                       | \$ 1,324,259        | \$ 1,324,259        |
| Camp Ronald McDonald for Good Times     | 439,116             | 436,666             |
| Orange County House                     | 2,161,645           | 2,141,698           |
| Loma Linda House                        | 12,400              | 12,400              |
| Total permanently restricted net assets | <u>\$ 3,937,420</u> | <u>\$ 3,915,023</u> |

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 11 – NET ASSETS – Continued

RELEASED FROM RESTRICTION

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

NOTE 12 – ENDOWMENTS

RMHCSC has classified as permanently restricted, the fair value of donations restricted by donors to be held as endowments in perpetuity. As a result, permanently restricted net assets include the fair value of the original and subsequent gifts made to the endowment fund. As disclosed in Note 2, RMHCSC's accounting policy is to consider restrictions that are satisfied in the same period that the restricted revenue is received to be unrestricted. For this reason, accumulated earnings, as well as, gains and losses related to endowment assets have been reported as unrestricted because the donors have specified that those revenues are available for use in operations. In accordance with the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") and with generally accepted accounting principles, RMHCSC considers that this policy, together with its annual budget approval process, constitutes its decision to appropriate those funds for expenditure.

Net earnings (realized and unrealized) on the investment of endowment assets are classified as temporarily restricted until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA and until expended in a manner consistent with the purpose or time restrictions, if any, imposed by the donor. Any investment return classified as permanently restricted represents only those amounts required to be retained permanently as a result of explicit donor stipulation.

With regard to endowment losses or appropriations in excess of the fair value of the original gift, in accordance with FASB ASC No. 958-320, *Investments – Debt and Equity Securities*, the portion of a donor-restricted endowment that is classified as permanently restricted is not reduced by losses on the investments of the fund, except to the extent required by the donor, including losses related to specific investments that the donor requires the Organization to hold in perpetuity. Similarly, the amount of permanently restricted net assets is not reduced by the Organization's appropriations from the fund. In the absence of donor stipulations or law to the contrary, losses or appropriations of a donor-restricted endowment reduce temporarily restricted net assets to the extent that donor-imposed temporary restrictions on net appreciation of the fund have been satisfied before the loss or appropriation occurs. Any remaining loss or appropriation reduces unrestricted net assets.

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Organization and the donor-restricted endowment fund

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 12 – ENDOWMENTS - Continued

- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

From time to time, the fair values of endowment assets may, due to unfavorable market fluctuations, fall below the level that donors require to be retained as a fund of perpetual duration. In accordance with generally accepted accounting principles, declines of this nature are reported as losses in unrestricted net assets. As values recover, the increases are reported as unrestricted gains. As of December 31, 2015, there were no such declines in value below the amount of the original endowments.

RMHCSC has adopted investment and spending policies for endowment assets to provide a predictable stream of revenues for operating activities and to preserve the purchasing power of the endowment assets. Under these policies, endowment assets are invested to produce a return that is expected to meet or exceed the rate of inflation as measured by the Consumer Price Index plus 5.0% and to meet or exceed a benchmark consisting of 70% of the S&P 500 and 30% of the BC Aggregate Index on a risk adjusted basis over the defined time horizon. Actual results during any period may vary from these expectations. RMHCSC relies on a total return strategy which allows the earning objective to be achieved through both capital appreciation and current yield. This strategy involves a diversified asset allocation that provides a balance between equity and debt investments. RMHCSC's spending policy is to appropriate investment income (dividends and interest) and investment gains for current operations at each location. The spending policy was established considering the long-term expected return on assets and the long-term growth of the asset.

Changes in endowment assets for the year ended December 31, 2015 and 2014 are as follows:

|                                   | December 31, 2015 |                        |                        |              |
|-----------------------------------|-------------------|------------------------|------------------------|--------------|
|                                   | Unrestricted      | Temporarily Restricted | Permanently Restricted | Total        |
| Balance at December 31, 2014      | \$ -              | \$ -                   | \$ 3,915,023           | \$ 3,915,023 |
| Contributions                     | -                 | -                      | 22,397                 | 22,397       |
| Investment income                 | -                 | 86,813                 | -                      | 86,813       |
| Investment broker fees            | -                 | (23,515)               | -                      | (23,515)     |
| Net realized and unrealized gains | -                 | (63,298)               | -                      | (63,298)     |
| Balance at December 31, 2015      | \$ -              | \$ -                   | \$ 3,937,420           | \$ 3,937,420 |

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 12 – ENDOWMENTS - Continued

|   | December 31, 2014 |                        |                        |                  |
|---|-------------------|------------------------|------------------------|------------------|
|   | Unrestricted      | Temporarily Restricted | Permanently Restricted | Total            |
| Balance at December 31, 2013                      | \$ -              | \$ -                   | \$ 3,768,423           | \$ 3,768,423     |
| Contributions                                     | - -               | - -                    | 146,600                | 146,600          |
| Investment income                                 | - -               | 88,648                 | - -                    | 88,648           |
| Investment broker fees                            | - -               | (23,074)               | - -                    | (23,074)         |
| Net realized and unrealized gains                 | - -               | 755                    | - -                    | 755              |
| Appropriation of endowment income for expenditure | - -               | (66,329)               | - -                    | (66,329)         |
| <br>Balance at December 31, 2014                  | <br>\$ -          | <br>\$ -               | <br>\$ 3,915,023       | <br>\$ 3,915,023 |

All endowments at December 31, 2015 and 2014 are donor restricted endowment funds.

NOTE 13 – NOTES PAYABLE

Morgan Stanley Smith Barney

In April 2014, the Organization restructured its credit facilities with Morgan Stanley Smith Barney (MSSB). The Organization opened a Portfolio Loan Account (PLA) to replace the Line of Credit in place at MSSB. The PLA is secured by investment accounts held at MSSB. The terms of the PLA include monthly interest only payments based on a variable rate, which is determined by the corresponding PLA index plus 2.50%. The Organization withdrew \$2,795,000 from the PLA to completely payoff the existing line of credit.

The variable rate ranged from 2.65% to 2.67% in 2014, and was 2.67% as of December 31, 2015. The balance of the PLA was \$2,928,494 and \$2,849,464 at December 31, 2015 and 2014, respectively.

Farmers & Merchant Bank of Long Beach

The notes payable also consist of a line of credit due to Farmers and Merchant Bank of Long Beach, secured by contributions receivable for the Long Beach capital campaign. The terms of the line of credit include monthly principal and interest payments based on a variable rate, which ranged from 2.18% to 2.42%, and was 2.35% as of December 31, 2015 and 2.42% as of December 31, 2014. The balance of the line of credit was \$57,531 and \$725,103 at December 31, 2015 and 2014, respectively, and is due and payable by January 15, 2016.

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 14 – IN-KIND CONTRIBUTIONS AND EXPENSES

In-kind goods and services that satisfied the revenue recognition requirements were recorded as follows:

|                                   | 2015             | 2014             |
|-----------------------------------|------------------|------------------|
| Expenses for operations           |                  |                  |
| Advertising and promotion         | \$ 5,000         | \$ 6,883         |
| Automobile costs                  | 8,283            | 8,509            |
| Cleaning, gardening, housekeeping | 18,835           | 20,773           |
| Special event site fees           | 6,237            | -                |
| Equipment Rental                  | 4,768            | -                |
| Postage                           | -                | 2,802            |
| Rent                              | 69,613           | 8,716            |
| Professional fees                 | 100,520          | 125,188          |
| Supplies                          | 57,335           | 57,172           |
|                                   | <hr/> 270,591    | <hr/> 230,043    |
| Capital improvements              |                  |                  |
| Building improvements             | -                | 7,114            |
|                                   | <hr/> -          | <hr/> 7,114      |
| Total in-kind contributions       | <hr/> \$ 270,591 | <hr/> \$ 237,157 |

NOTE 15 – RELATED PARTIES

RMHCSC is a local chapter of Ronald McDonald House Charities, Inc. (“RMHC, Inc.”), an organization that supports a global network of Ronald McDonald Houses and other programs directed at children around the world. RMHCSC has a license agreement with the McDonald’s Corporation for the use of its name and trademarks. This license agreement also includes programmatic guidelines that should be followed. As part of the license agreement, twenty-five percent of the revenues from all national fundraising efforts that take place in McDonald's restaurants, such as the donation boxes that are located on the counter tops and at the drive thru windows, are sent to RMHC, Inc. and are reflected in the consolidated financial statements as a payment to Ronald McDonald House Charities Global. During 2015 and 2014, the contribution from McDonald’s Corporation was \$714,241 and \$717,859, respectively.

Ronald McDonald House Charities of Southern California

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2015

NOTE 16 – SUBSEQUENT EVENTS

The Organization evaluated its December 31, 2015 financial statements for subsequent events through October 12, 2016, the date the financial statements were available to be issued. The Organization is not aware of any subsequent events which would require recording or disclosure in the financial statements.

## **SUPPLEMENTARY SCHEDULES**

Ronald McDonald House Charities of Southern California

COMBINING SCHEDULE OF FINANCIAL POSITION BY LOCATION

As of December 31, 2015

|   | Los Angeles<br>House | Bakersfield<br>House | Camp<br>Ronald<br>McDonald | Orange<br>County<br>House | Loma<br>Linda<br>House | Pasadena<br>House   | Long<br>Beach<br>House | Central<br>Office   | Grants<br>Board     | Total                |
|---|----------------------|----------------------|----------------------------|---------------------------|------------------------|---------------------|------------------------|---------------------|---------------------|----------------------|
| <b>Assets</b>                           |                      |                      |                            |                           |                        |                     |                        |                     |                     |                      |
| Cash and cash equivalents               | \$ 295,490           | \$ 279,588           | \$ -                       | \$ 479,367                | \$ 1,414,073           | \$ 1,008,694        | \$ 73,622              | \$ 857,736          | \$ 1,225,757        | \$ 5,634,327         |
| Investments                             | 5,409,136            | 562,583              | 1,524,153                  | 6,372,293                 | 4,725,632              | 786,902             | 1,140,941              | 1,734,620           | 1,623,052           | 23,879,312           |
| Contributions receivable (net)          | -                    | 1,250                | 328,314                    | -                         | 383,208                | -                   | 87,976                 | -                   | 723,897             | 1,524,645            |
| In-kind and other receivables           | 6,344                | 10,402               | 17,323                     | 34,082                    | 67,342                 | 609                 | 1,199,115              | 251,582             | 298,935             | 1,885,734            |
| Prepaid expenses and other assets       | 92,594               | 5,408                | 53,664                     | 20,135                    | 75,832                 | 25,331              | 20,239                 | 35,180              | -                   | 328,383              |
| Land, buildings and equipment (net)     | 13,345,250           | 21,221               | 10,724,076                 | 1,457,154                 | 3,450,850              | 6,798               | 3,589,959              | 51,308              | -                   | 32,646,616           |
| <b>Total assets</b>                     | <b>\$ 19,148,814</b> | <b>\$ 880,452</b>    | <b>\$ 12,647,530</b>       | <b>\$ 8,363,031</b>       | <b>10,116,937</b>      | <b>\$ 1,828,334</b> | <b>\$ 6,111,852</b>    | <b>\$ 2,930,426</b> | <b>\$ 3,871,641</b> | <b>\$ 65,899,017</b> |
| <b>Liabilities</b>                      |                      |                      |                            |                           |                        |                     |                        |                     |                     |                      |
| Accounts payable and accrued expenses   | \$ 128,535           | \$ 38,078            | \$ 97,129                  | \$ 236,245                | \$ 318,669             | \$ 30,578           | \$ 76,490              | \$ 183,895          | \$ 540,534          | \$ 1,650,153         |
| Notes payables                          | 2,928,494            | -                    | -                          | -                         | -                      | -                   | 57,531                 | -                   | -                   | 2,986,025            |
| Inter-entity payables (receivables)     | 5,010                | 1,183                | 89,862                     | (6,693)                   | (374,984)              | -                   | 12                     | (63,670)            | 349,280             | -                    |
|   | 3,062,039            | 39,261               | 186,991                    | 229,552                   | (56,315)               | 30,578              | 134,033                | 120,225             | 889,814             | 4,636,178            |
| <b>Net assets</b>                       |                      |                      |                            |                           |                        |                     |                        |                     |                     |                      |
| Unrestricted                            | 14,662,516           | 86,105               | 11,664,429                 | 5,011,085                 | 6,194,035              | 269,102             | 4,687,317              | 2,257,469           | 207,195             | 45,039,253           |
| Temporarily restricted                  | 100,000              | 755,086              | 356,994                    | 960,749                   | 3,966,817              | 1,528,654           | 1,290,502              | 552,732             | 2,774,632           | 12,286,166           |
| Permanently restricted                  | 1,324,259            | -                    | 439,116                    | 2,161,645                 | 12,400                 | -                   | -                      | -                   | -                   | 3,937,420            |
|   | 16,086,775           | 841,191              | 12,460,539                 | 8,133,479                 | 10,173,252             | 1,797,756           | 5,977,819              | 2,810,201           | 2,981,827           | 61,262,839           |
| <b>Total liabilities and net assets</b> | <b>\$ 19,148,814</b> | <b>\$ 880,452</b>    | <b>\$ 12,647,530</b>       | <b>\$ 8,363,031</b>       | <b>\$ 10,116,937</b>   | <b>\$ 1,828,334</b> | <b>\$ 6,111,852</b>    | <b>\$ 2,930,426</b> | <b>\$ 3,871,641</b> | <b>\$ 65,899,017</b> |

**Ronald McDonald House Charities of Southern California**  
**COMBINING SCHEDULE OF ACTIVITIES BY LOCATION**  
**For the Year Ended December 31, 2015**

|                                   | Los Angeles<br>House | Bakersfield<br>House | Camp<br>Ronald<br>McDonald | Orange<br>County<br>House | Loma<br>Linda<br>House | Pasadena<br>House   | Long<br>Beach<br>House | Central<br>Office   | Grants<br>Board     | Total                |
|-----------------------------------|----------------------|----------------------|----------------------------|---------------------------|------------------------|---------------------|------------------------|---------------------|---------------------|----------------------|
| <b>Revenues and support</b>       |                      |                      |                            |                           |                        |                     |                        |                     |                     |                      |
| Contributions                     | \$ 715,512           | \$ 119,389           | \$ 566,916                 | \$ 568,654                | \$ 503,645             | \$ 892,470          | \$ 370,330             | \$ 2,050,888        | \$ 1,041,897        | \$ 6,829,701         |
| Capital campaign                  | -                    | -                    | 760,883                    | -                         | 2,446,053              | -                   | -                      | -                   | 1,098,897           | 4,305,833            |
| In-kind contributions             | 17,254               | 10,441               | 100,520                    | 28,921                    | 74,665                 | 4,566               | 29,224                 | 5,000               | -                   | 270,591              |
| Special event revenues            | 713,727              | 354,949              | 535,671                    | 898,202                   | 414,522                | 361,926             | 1,008,010              | 323,720             | 196,309             | 4,807,036            |
| Special event expenses            | (220,659)            | (121,647)            | (89,027)                   | (215,781)                 | (59,344)               | (103,732)           | (246,323)              | (109,192)           | (102,970)           | (1,268,675)          |
|                                   | <u>493,068</u>       | <u>233,302</u>       | <u>446,644</u>             | <u>682,421</u>            | <u>355,178</u>         | <u>258,194</u>      | <u>761,687</u>         | <u>214,528</u>      | <u>93,339</u>       | <u>3,538,361</u>     |
| Realized investment gains, net    | 130,154              | 13,677               | 46,531                     | 204,705                   | 158,378                | 24,685              | 26,668                 | 54,229              | 35,159              | 694,186              |
| Unrealized investment gains       | (74,977)             | (56,094)             | (121,365)                  | (520,694)                 | (373,070)              | (62,689)            | (73,097)               | (137,387)           | (125,265)           | (1,544,638)          |
| Program fees                      | 113,234              | 2,846                | -                          | 33,810                    | 78,566                 | 18,809              | 39,340                 | -                   | -                   | 286,605              |
| Rental and other income           | 219,381              | 1,045                | 148,289                    | 180,509                   | 9,218                  | 2,572               | 6,951                  | 192                 | -                   | 568,157              |
| Inter-entity                      | 245,304              | 19,103               | 90,425                     | 107,805                   | 474,566                | 34,832              | 74,099                 | (396,854)           | (649,280)           | -                    |
| <b>Total revenues and support</b> | <b>1,858,930</b>     | <b>343,709</b>       | <b>2,038,843</b>           | <b>1,286,131</b>          | <b>3,727,199</b>       | <b>1,173,439</b>    | <b>1,235,202</b>       | <b>1,790,596</b>    | <b>1,494,747</b>    | <b>14,948,796</b>    |
| <b>Expenses</b>                   |                      |                      |                            |                           |                        |                     |                        |                     |                     |                      |
| Program expenses                  | 1,876,424            | 285,896              | 1,815,989                  | 817,024                   | 1,050,002              | 377,100             | 871,127                | 821,973             | 919,281             | 8,834,816            |
| Management and general            | 285,291              | 16,881               | 135,348                    | 332,259                   | 83,073                 | 36,960              | 126,618                | 199,895             | 6,424               | 1,222,749            |
| Fundraising                       | 343,190              | 48,188               | 313,798                    | 192,552                   | 210,110                | 73,914              | 180,293                | 636,747             | 182                 | 1,998,974            |
| <b>Total expenses</b>             | <b>2,504,905</b>     | <b>350,965</b>       | <b>2,265,135</b>           | <b>1,341,835</b>          | <b>1,343,185</b>       | <b>487,974</b>      | <b>1,178,038</b>       | <b>1,658,615</b>    | <b>925,887</b>      | <b>12,056,539</b>    |
| <b>Change in net assets</b>       | <b>(645,975)</b>     | <b>(7,256)</b>       | <b>(226,292)</b>           | <b>(55,704)</b>           | <b>2,384,014</b>       | <b>685,465</b>      | <b>57,164</b>          | <b>131,981</b>      | <b>568,860</b>      | <b>2,892,257</b>     |
| <b>Net assets - beginning</b>     | <b>16,732,750</b>    | <b>848,447</b>       | <b>12,686,831</b>          | <b>8,189,183</b>          | <b>7,789,238</b>       | <b>1,112,291</b>    | <b>5,920,655</b>       | <b>2,678,220</b>    | <b>2,412,967</b>    | <b>58,370,582</b>    |
| <b>Net assets - ending</b>        | <b>\$ 16,086,775</b> | <b>\$ 841,191</b>    | <b>\$ 12,460,539</b>       | <b>\$ 8,133,479</b>       | <b>\$ 10,173,252</b>   | <b>\$ 1,797,756</b> | <b>\$ 5,977,819</b>    | <b>\$ 2,810,201</b> | <b>\$ 2,981,827</b> | <b>\$ 61,262,839</b> |